



# DERVINIS® 695

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## TECHNICAL SPECIFICATIONS

Architect Pierre Delion

MATERIAL	Aluminium 5083 H111
HULL LENGTH	6.95 m
OVERALL WIDTH	2.78 m
DRAFT	0.40 m
MAXIMUM POWER	300 hp
APPROVAL	C8
MAXIMUM FUEL CAPACITY	300l

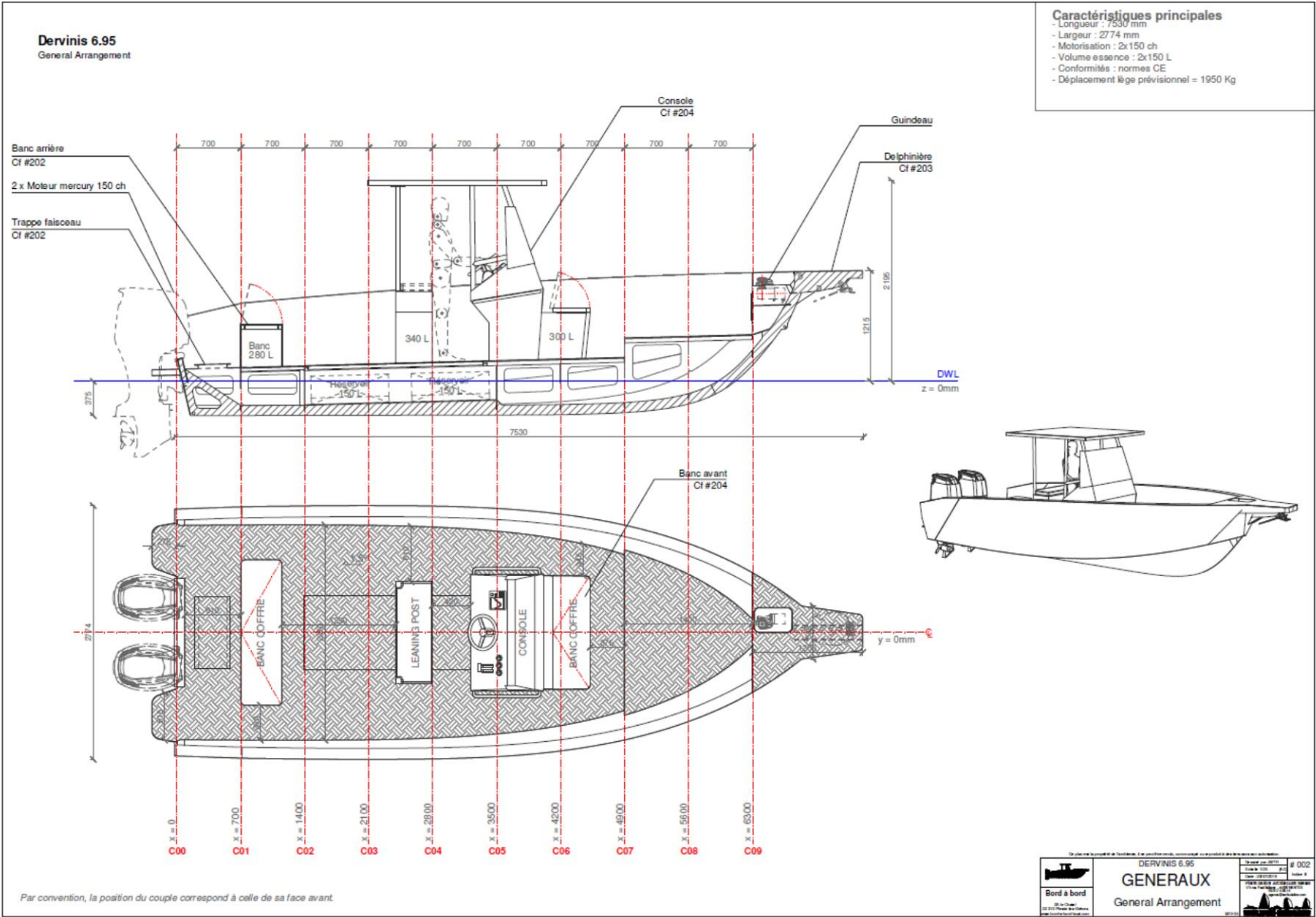




# DERVINIS® 695

## Overview plan open version

For information purposes



# DERVINIS® 695



## Sustainability:

Its eco-friendly and environmentally conscious design makes it a responsible choice. Its eco-designed shell is made from aluminum composed of 70% recycled aluminum and is 98% recyclable.

## Customization: The

Dervinis 620 offers a range of options and accessories to personalize your boat to your professional needs. Need an aluminum cover, an additional seat, a wrap featuring your company logo, etc.? Don't hesitate to contact us; we'll work with you to develop your request.





## STANDARD EQUIPMENT

• Forward mooring cleat •  
Towing ring with shackle • Bow roller •  
Anchor locker •  
Forward locker •  
Console storage  
locker • Aluminum helm console •  
Helm locker seat • Aluminum railings

• Four cleats • 90-  
liter aluminum tank • 2 boarding  
platforms • 6-bottle rack • Top  
ladder • Non-slip  
aluminum checkered  
deck • Approval plate • DERVINIS 620 logo •  
Lifebuoy

• Fire extinguishers

## STANDARD ELECTRICAL EQUIPMENT

• Double-pole circuit breaker  
• Compass  
• Electric fuel gauge • Waterproof  
electrical panel • USB/cigarette  
lighter sockets • Navigation lights

# DERVINIS® 695 - Pricing

## *As described above*

### Price excluding VAT\* DERVINIS 695

#### YAMAHA 200 hp engine

The "engine" service includes: hydraulic or mechanical steering / engine installation / fuel/water separator bowl(s) / electrical connections / electronic connections / batteries (depending on the connected equipment) / battery coupler with peripherals / electrical and galvanic hull inspections by an expert / sea trials

### Price excluding VAT\* DERVINIS 695 (ex-works)

€89,816

\* Valid until 31/10/2025

### OPTIONS (excluding VAT) – not included, to be selected

#### Additional cost for a 150 hp engine

€6,406

#### Cabin version

€7,500

Aluminum Top

€1,950

Autopilot + Yamaha Helm Master EX system with joystick

€4,700

Gate in the shields

€660

Rear security door

€550

Standard engine protection

€450

Delta/Omega 80x70 mm black defense

€2,600

Economy electronics package: Helix 7 GPS/fishfinder + RT750 AIS VHF radio + antennas

€2,341

Standard electronics package: Helix 9 GPS + RT750 AIS VHF + antennas

€2,812

Medium electronics package: Helix 10 GPS + RT750 AIS VHF + antennas

€3,348

Premium electronics package: Solix 12 GPS + RT1050 AIS VHF + antennas

€5,969

PRO electronics package: Apex 16 GPS + RT1050 AIS VHF + antennas

€7,942

800W/12V windlass with accessories and mounting

€2,100

Reinforced double-sheave bow roller

€165

Bow reinforcement made of solid aluminum round

€350

100L fish tank

€950

Seawater deck wash pump

€705

*Technical specifications and equipment are provided for informational purposes only and may be modified without prior notice from the manufacturer.*

### Payment terms :

1/3 upon ordering,

1/3 upon return.

Balance due upon departure from the construction site

### Check, date and sign:

☐ Okay, agreed

☐ I have read and understood the general terms and conditions of sale

# DERVINIS® 695 - Pricing

*As described above*

2 unupholstered front side benches	€1,090
Storage bench in front of the console	€850
Turn removable locker	€350
Fin holder	€175
Cockpit table	€925
Compartmentalized rear storage bench with connection for seawater pump (for livewell)	€1,300
Diving parrot ladder	€600
150-liter aluminum tank	€475
Support for 2 diving blocks	€475
Support for 4 diving blocks	€825
Aluminum rod holder along the bulwarks	€70
Aluminum rod holder x 4 on rear balcony	€225
Additional cost Lockable drain	50 €
Custom-made additional handrails - price per linear meter	€25
Removable handrails - price per linear meter	€250
Solid white paint	Price upon request
Heat-sealed film on the case	Price upon request
Non-slip paint deck coating	Price upon request
Seadek - price per m² including installation	€250
Flexiteek - price per m² including installation	€450
Single-color upholstery for a 2-passenger bench	€575
Single-color upholstery for a 3-passenger bench	€850
Special aluminum antifouling	€2,700
Trailer, other fittings, transport	Price upon request

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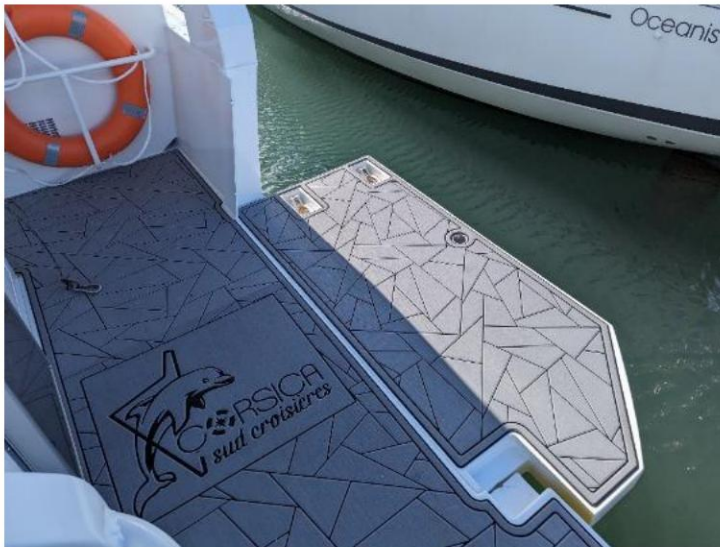
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## Examples of options and finishes – *Seadek* deck covering





## Examples of options and *finishes* - paint



# Examples of options and finishes

## ***Anti-slip** deck coating : two-component paint*







Unsinkable aluminum  
Customizable ships

# Who are we ?

Bord à Bord is an aluminum shipyard renowned for its expertise and know-how for over 20 years (established in 2001). With the takeover of the shipyard in 2019, Loïc and Laurence Cheynet are revitalizing Bord à Bord with the aim of developing new boat models tailored to customer needs.

Indeed, Bord à bord offers a range of aluminum boats up to 24 meters for professionals, recreational boaters, and adventurers passionate about the marine world. Each new build is a unique project, designed according to the client's needs with precise specifications.

Passionate about their craft, our teams of boilermakers, welders, electromechanical technicians, carpenters, architects, engineers, and naval technicians are involved in every project to design, manufacture, and customize high-quality boats, 100% made in France and Brittany. Shortest possible supply chains and an eco-design approach demonstrate our daily commitment to sustainable products.

In order to involve the client more in the heart of the construction process, production monitoring is regularly established by sending photos of the different stages of construction of the boat.

<https://bord-a-bord-boat.com/>





## VISION

We make every effort to enable our recreational boating customers to live their passion and fulfill their dream, and to enable our professional customers to work on safe, high-performance boats adapted to their profession.

## ASSIGNMENT

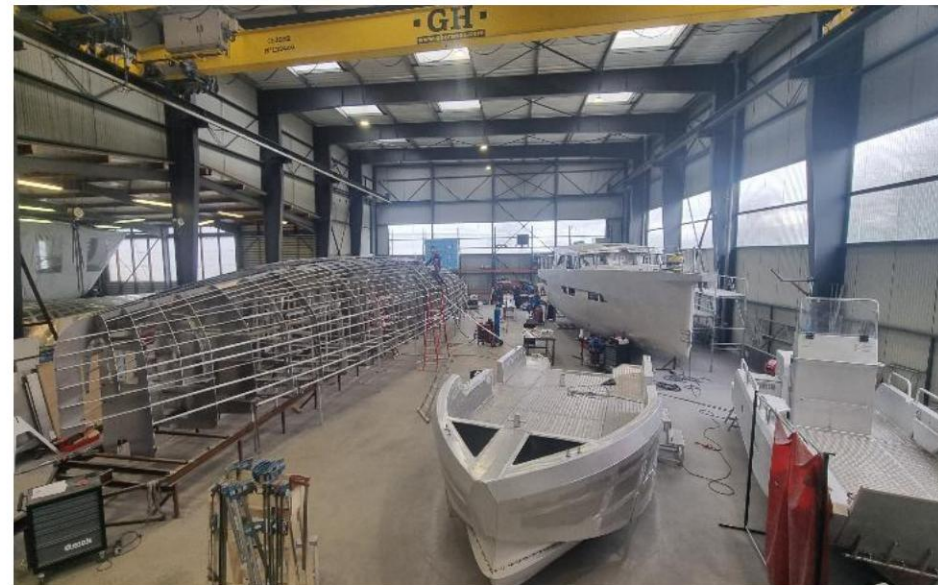
Our mission is to design and manufacture aluminum boats that meet our clients' specifications and current regulations. Participating in the ecological transition is a point of honor at Bord à Bord, which is why we design environmentally friendly boats.

## PEOPLE FIRST

At Bord à Bord, we firmly believe that actively listening to our customers allows us to constantly improve and innovate to enhance our products. This enables us to offer them the solutions best suited to their businesses. Teamwork is a real asset, both internally and with our many partners.







# Band **Armor Marine** International

## IN NUMBERS

**500** on the water

**35** ships of 4 to 24 m produced per year

**37** employees

**G2+** rating Bank of France

**2,000 m2** workshop

**70%** of revenue from professional boats

**25 to 66%** of revenue outside mainland France, depending on the year



# Our in-house skills



Naval architecture: design and conception



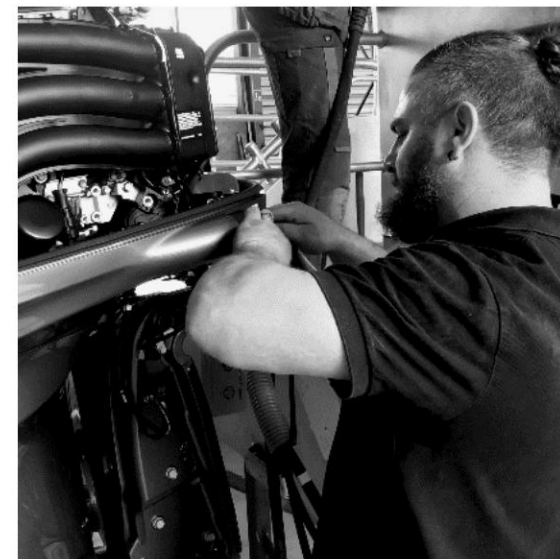
aluminum fabrication



Electromechanical



Design and construction of interior layouts for  
habitable vessels & refit







# Why choose an aluminium boat?

## QUALITY

Our boats are fully welded using the TIG/MIG protocol, and everyone is involved in ensuring quality control.

## LIFETIME

Aluminium is synonymous with durability; buying an aluminium boat is a long-term investment.

## AESTHETIC

Our boats feature a brushed surface treatment for a refined finish. Numerous options are available to personalize the boat's design.

## ROBUSTNESS

The structure and optimized thickness of the aluminum used in the boat give it strength and durability.

## RESISTANCE

Aluminium offers high resistance to shocks and friction.

## ENVIRONMENT

The aluminum used in manufacturing is composed of 70% recycled aluminum. Aluminum can be recycled up to 98%, confirming our eco-friendly approach.

design.

## UNSUNDMERSIBILITY

All our professional vessels and boats are of unsinkable design

## FLAMMABILITY

Safety on board is enhanced by the non-flammable nature of aluminum.



# Armor Marine Group

International

## Amarès - Guimaëc (29)

*Aluminum shipbuilding workshop*

## Bord à Bord - Plestin les Grèves (22)

- *Aluminum shipbuilding workshop*
- *Electromechanical workshop*
- *Interior design and carpentry workshop*
- *Design office*
- *Seat*

## Occitanie Marine Engineering Living Works® - Colomiers (31)

*Naval architecture design office*





# SOME REFERENCES



# BOATS SIDE BY SIDE AROUND THE WORLD





# GENERAL TERMS AND CONDITIONS OF SALE 1/2

These general terms and conditions of sale govern all sales of Goods by BORD A BORD to the Buyer. They apply to the contractual relationship between BORD A BORD and any Buyer and constitute the legal basis for all sales that have not been the subject of specific express agreements accepted by both parties.

## **ARTICLE 1 - APPLICATION OF THE GENERAL TERMS AND CONDITIONS OF SALE** These

General Terms and Conditions of Sale (22/04/2020) are systematically sent or given to each buyer to enable them to place an order and apply automatically to all sales of new motorboats or pleasure craft manufactured by BORD A BORD. Consequently, placing an order implies the Buyer's full and unreserved acceptance of these General Terms and Conditions of Sale, to the exclusion of all other documents such as brochures and catalogs issued by the Company or the manufacturer of the Goods, which are for informational purposes only.

**ARTICLE 2 - ORDER - MODIFICATION OF GOODS - DELIVERY** The order is final once the Bord à Bord quote or order form has been accepted and signed by the Buyer. Any modification to the order must be agreed upon in writing by both parties. Any modification will automatically result in a postponement of the initially scheduled delivery date. The sale of the boat will be formalized by a signed delivery note.

**ARTICLE 3 - DATE OF AVAILABILITY AND COLLECTION OF GOODS** The date of availability of the goods is specified in the order form. For personalized goods (subject to options), the availability date is given for informational purposes only. As soon as the Company has carried out the necessary checks with its suppliers, it will inform the buyer and provide a firm date.

The Buyer agrees to take delivery of the goods at the Bord à Bord shipyard (EXW) within 15 days of the availability date indicated on the order form. After this period, Bord à Bord may, at its discretion, cancel the sale without prior notice and dispose of the goods. The deposit paid by the Buyer will remain the property of Bord à Bord.

## **ARTICLE 4 – GUARANTEES AND LIABILITIES**

### **4.1 COMMERCIAL WARRANTY**

The Buyer benefits from the BORD A BORD commercial guarantee under the following conditions and terms:

The warranty is 1 year on the aluminium structure of the boat in the case of metalwork and installation of accessories for professional boats.

The warranty is 2 years on the aluminum structure of the boat, including metalwork and installation of accessories for pleasure boats.

The warranty is 1 year on accessories - Manufacturer's warranties. The warranty is personal to the Buyer and non-transferable. The warranty applies provided that the usage recommendations indicated in the Owner's Manual are respected.

Any work on the boat without the manufacturer's written authorization will result in the loss of this warranty and possibly legal action.

If the warranty return requires Bord à Bord's intervention, this will be done in their workshop.

In this case, the costs associated with returning the boat to the workshop will be borne by the boat owner.

### **4.2 LEGAL GUARANTEES** If the

owner makes any modifications to the goods, they must use a professional or authorized repairer for maintenance, repairs, or the supply of spare parts. Otherwise, the Buyer will lose the benefit of Bord à Bord's legal guarantees.

## **ARTICLE 5. – PRICE** The

selling prices of the Goods are those applicable at the time of signing the quote or order form for series boat models.

The selling prices of the goods may be adjusted at the time of ordering the raw material and other components in the case of custom-made models or models that have been modified by a naval architect.

In the case of specific requests from Maritime Affairs, certification bodies, classification bodies, maritime or river experts or other authorities, during or after construction, additional costs could generate a price increase.

In the event of significant price fluctuations of +/-5% of raw materials or components at the time of ordering them, an adjustment of the selling price may also take place.

Shipping costs are not fixed; they may be updated at the time of delivery.

Prices are quoted in euros excluding VAT.

However, the costs of launching, launching, handling, packaging, transport, delivery, storage, registration, and customs clearance remain the responsibility of the Buyer. Any tax, duty, fee, or other charge payable under French regulations or those of an importing or transit country is also the Buyer's responsibility.

# GENERAL TERMS AND CONDITIONS OF SALE 2/2

## ARTICLE 6. - PAYMENT 6.1.

### TERMS AND CONDITIONS

Unless otherwise stipulated in our quotes or order forms, the Buyer shall pay a deposit of 30% of the price including VAT upon ordering, the said sum not constituting in any way a down payment.

The goods are delivered by Bord à Bord (ex-works EXW) only upon full payment.

Bord à Bord does not intend to grant any discount for cash payment or payment made before the date resulting from these Terms and Conditions.

### 6.2. DELAY

Any sum not paid by the due date indicated on the quote or order form will automatically incur penalties equal to three times the legal interest rate. In addition to late payment penalties, a fixed fee of €40 will be charged for recovery costs.

## ARTICLE 7 - TRANSFER OF RISKS

### 7.1. TERMS AND CONDITIONS

From the date of delivery of the Goods, including delivery to Bord à Bord's premises, the risks, including loss, theft, deterioration of the Goods or damage caused by these latter, are transferred to the Buyer notwithstanding the retention of title subject of Article 9 below. Therefore, it is the Buyer's responsibility, from the moment of the transfer of risks, to insure the goods sold against theft, fire or any other form of destruction, degradation, accidents, or disappearance. It also belongs to The Buyer is required to take out insurance guaranteeing their civil liability. Bord à Bord se disclaims all penalties for loss of operation following immobilization of the vessel. The client agrees not to recover funds from Bord à Bord beyond the limits of their policy. insurance.

### 7.2. IN THE CONTEXT OF A SALE ABROAD

For sales of goods destined for foreign countries, the transfer of risks and costs will be carried out according to the ICC Incoterm mentioned in the quotation or purchase order, latest version in force at the time the offer was established.

## ARTICLE 8. - RETENTION OF TITLE

The goods remain the property of the company Bord à Bord until full payment of the price.

## ARTICLE 9 – MISCELLANEOUS PROVISIONS

In the event that one or more of the stipulations of these General Terms and Conditions are (in) t if set aside by a legislative or regulatory provision or by a court decision, all other provisions would remain applicable.

## ARTICLE 10. – FORCE MAJEURE

The occurrence of a force majeure event has the effect of suspending the execution of the contractual obligations of the company Bord à Bord à Bord.

Force majeure is defined as any event beyond Bord à Bord's control that prevents its normal operations during the manufacturing or shipping of products. Force majeure events include, but are not limited to, total or partial strikes, strikes by Bord à Bord's suppliers, subcontractors, or carriers, as well as interruptions in transportation, energy supply, raw materials, or spare parts, and pandemics and epidemics.

## ARTICLE 11. – APPLICABLE LAW - JURISDICTION For

all disputes relating to the application of these general terms and conditions of sale or services provided by BORD A BORD, the Commercial Court of Saint-Brieuc shall have sole jurisdiction.