



DERVINIS® 695

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TECHNICAL SPECIFICATIONS

Architect *Pierre Delion*

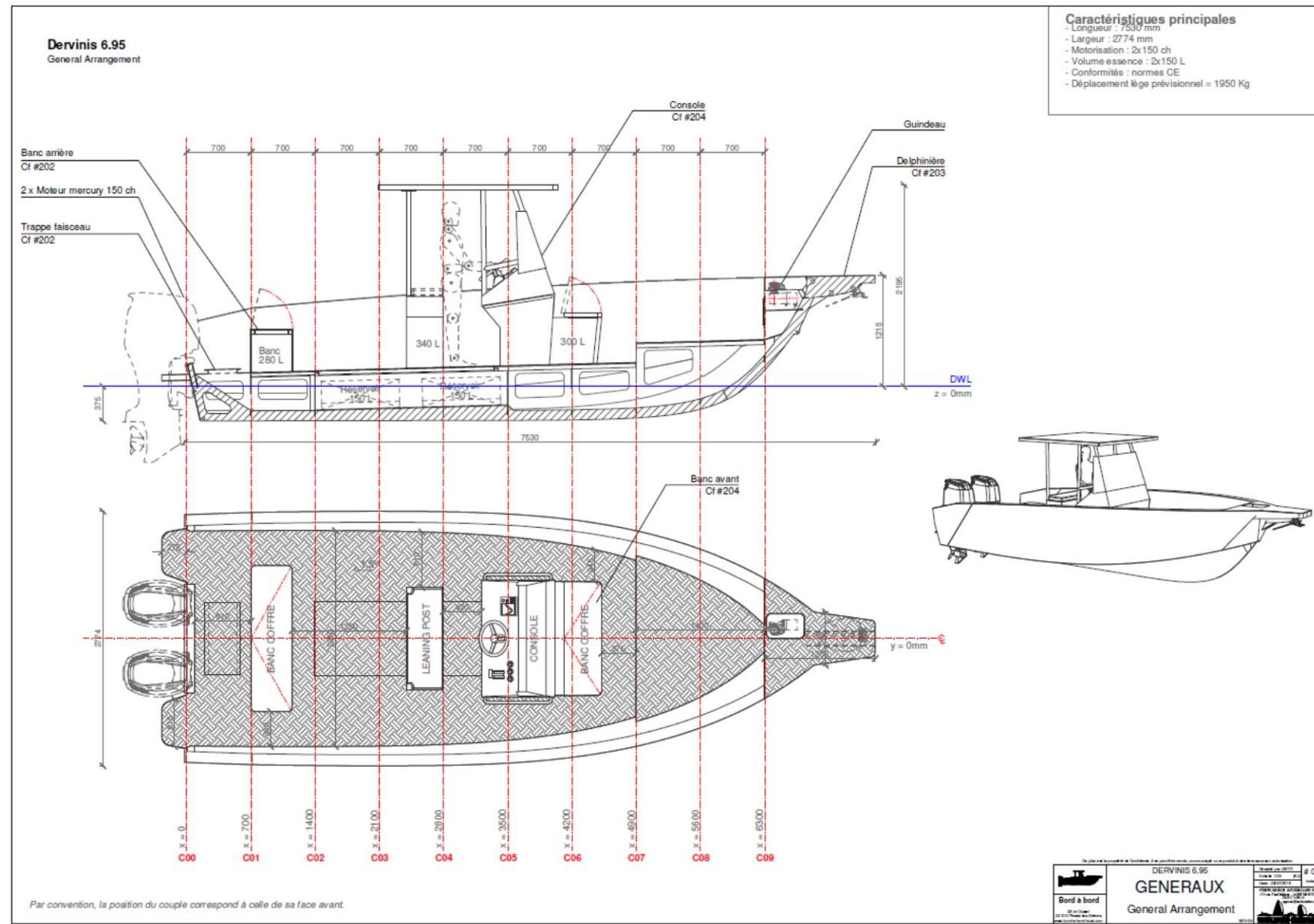
MATERIAL	Aluminium 5083 H111
HULL LENGTH	6.95 m
OVERALL WIDTH	2.78 m
DRAFT	0.40 m
MAXIMUM POWER	300 hp
APPROVAL	C8
MAXIMUM FUEL CAPACITY	300l



DERVINIS® 695

Overview plan open version

For information purposes



DERVINIS® 695



Sustainability:

Its eco-friendly and environmentally conscious design makes it a responsible choice. Its eco-designed shell is made from aluminum composed of 70% recycled aluminum and is 98% recyclable.

Customization:

The Dervinis 620 offers a range of options and accessories to personalize your boat to your professional needs. Need an aluminum cover, an additional seat, a wrap featuring your company logo, etc.? Don't hesitate to contact us; we'll work with you to develop your request.



STANDARD EQUIPMENT

ÿ Forward mooring cleat
ÿ Towing ring with shackle
ÿ Bow roller
ÿ Anchor locker
ÿ Forward locker
ÿ Console storage
locker
ÿ Aluminum helm console
ÿ Helm locker seat
ÿ Aluminum railings

ÿ Fire extinguishers

ÿ Four cleats
ÿ 90-liter aluminum tank
ÿ 2 boarding platforms
ÿ 6-bottle rack
ÿ Top ladder
ÿ Non-slip aluminum checkered deck
ÿ Approval plate
ÿ Dervinis 620 logo
ÿ Lifebuoy

STANDARD ELECTRICAL EQUIPMENT

ÿ Double-pole circuit breaker
ÿ Compass
ÿ Electric fuel gauge
ÿ Waterproof electrical panel
ÿ USB/cigarette lighter sockets
ÿ Navigation lights

DERVINIS® 695 - Pricing

As described above

Price excluding VAT* DERVINIS 695

YAMAHA 200 hp engine

The "engine" service includes: hydraulic or mechanical steering / engine installation / fuel/water separator bowl(s) / electrical connections / electronic connections / batteries (depending on the connected equipment) / battery coupler with peripherals / electrical and galvanic hull inspections by an expert / sea trials

Price excluding VAT* DERVINIS 695 (ex-works)

€89,816

* Valid until 31/10/2025

OPTIONS (excluding VAT) – not included, to be selected

Additional cost for a 150 hp engine

Cabin version	€6,406
Aluminum Top	€7,500
Autopilot + Yamaha Helm Master EX system with joystick	€1,950
Gate in the shields	€4,700
Rear security door	€660
Standard engine protection	€550
Standard engine protection	€450
Delta/Omega 80x70 mm black defense	€2,600
Economy electronics package: Helix 7 GPS/fishfinder + RT750 AIS VHF radio + antennas	€2,341
Standard electronics package: Helix 9 GPS + RT750 AIS VHF + antennas	€2,812
Medium electronics package: Helix 10 GPS + RT750 AIS VHF + antennas	€3,348
Premium electronics package: Solix 12 GPS + RT1050 AIS VHF + antennas	€5,969
PRO electronics package: Apex 16 GPS + RT1050 AIS VHF + antennas	€7,942
800W/12V windlass with accessories and mounting	€2,100
Reinforced double-sheave bow roller	€165
Bow reinforcement made of solid aluminum round	€350
100L fish tank	€950
Seawater deck wash pump	€705

Technical specifications and equipment are provided for informational purposes only and may be modified without prior notice from the manufacturer.

Payment terms :

1/3 upon ordering,

1/3 upon return.

Balance due upon departure from the construction site

Check, date and sign:

ŷ Okay, agreed

ŷ I have read and understood the general terms and conditions of sale

DERVINIS® 695 - Pricing

As described above

2 unupholstered front side benches	€1,090
Storage bench in front of the console	€850
Turn removable locker	€350
Fin holder	€175
Cockpit table	€925
Compartmentalized rear storage bench with connection for seawater pump (for livewell)	€1,300
Diving parrot ladder	€600
150-liter aluminum tank	€475
Support for 2 diving blocks	€475
Support for 4 diving blocks	€825
Aluminum rod holder along the bulwarks	€70
Aluminum rod holder x 4 on rear balcony	€225
Additional cost Lockable drain	50 €
Custom-made additional handrails - price per linear meter	€25
Removable handrails - price per linear meter	€250
Solid white paint	Price upon request
Heat-sealed film on the case	Price upon request
Non-slip paint deck coating	Price upon request
Seadek - price per m ² including installation	€250
Flexiteek - price per m ² including installation	€450
Single-color upholstery for a 2-passenger bench	€575
Single-color upholstery for a 3-passenger bench	€850
Special aluminum antifouling	€2,700
Trailer, other fittings, transport	Price upon request

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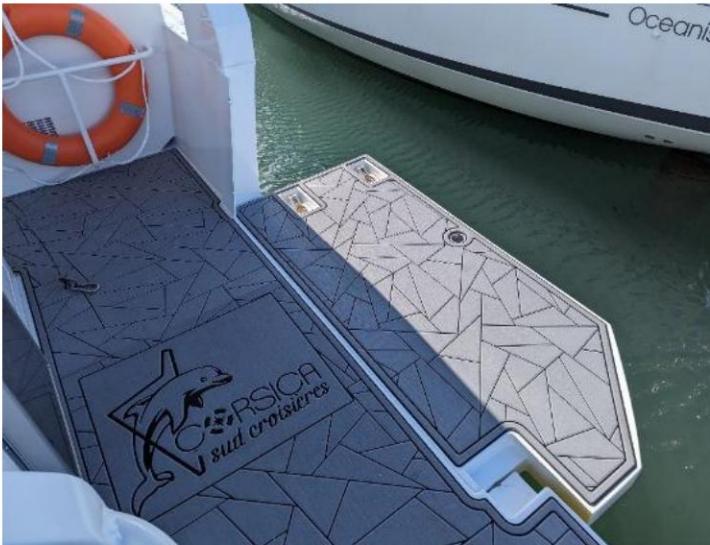
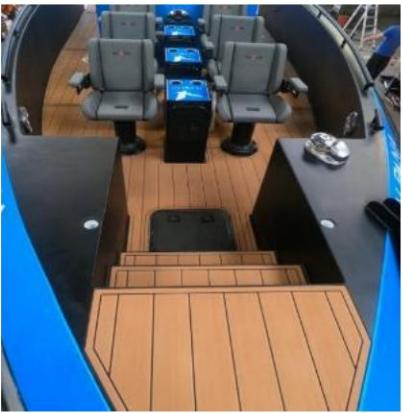
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Examples of options and finishes – **Seadek** deck covering



Examples of options and finishes - paint



Examples of options and finishes

Anti-slip deck coating : two-component paint





Unsinkable aluminum
Customizable ships

Who are we ?

Bord à Bord is an aluminum shipyard renowned for its expertise and know-how for over 20 years (established in 2001). With the takeover of the shipyard in 2019, Loïc and Laurence Cheynet are revitalizing Bord à Bord with the aim of developing new boat models tailored to customer needs.

Indeed, Bord à bord offers a range of aluminum boats up to 24 meters for professionals, recreational boaters, and adventurers passionate about the marine world. Each new build is a unique project, designed according to the client's needs with precise specifications.

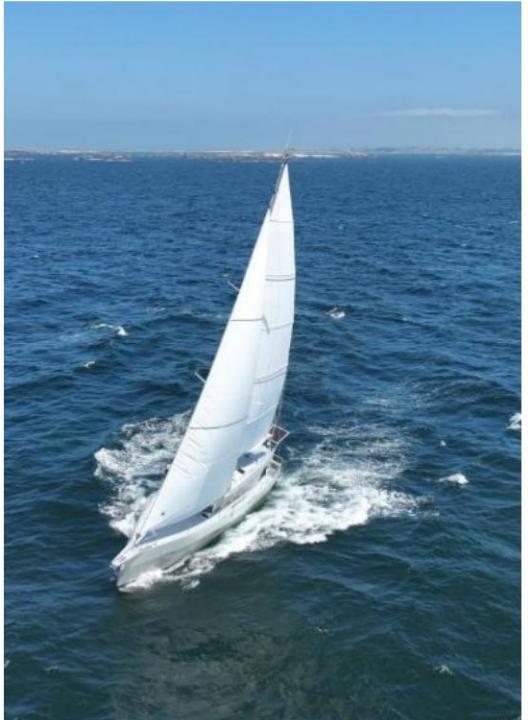
Passionate about their craft, our teams of boilermakers, welders, electromechanical technicians, carpenters, architects, engineers, and naval technicians are involved in every project to design, manufacture, and customize high-quality boats, 100% made in France and Brittany. Shortest possible supply chains and an eco-design approach demonstrate our daily commitment to sustainable products.

In order to involve the client more in the heart of the construction process, production monitoring is regularly established by sending photos of the different stages of construction of the boat.

<https://bord-a-bord-boat.com/>



BRETAGNE BE



VISION

We make every effort to enable our recreational boating customers to live their passion and fulfill their dream, and to enable our professional customers to work on safe, high-performance boats adapted to their profession.

ASSIGNMENT

Our mission is to design and manufacture aluminum boats that meet our clients' specifications and current regulations. Participating in the ecological transition is a point of honor at Bord à Bord, which is why we design environmentally friendly boats.

PEOPLE FIRST

At Bord à Bord, we firmly believe that actively listening to our customers allows us to constantly improve and innovate to enhance our products. This enables us to offer them the solutions best suited to their businesses. Teamwork is a real asset, both internally and with our many partners.



Band
Armor Marine
IN NUMBERS

\$600 on the water

35 tips of 4 to 24 m produced per year

37 employees

G2+ rating Bank of France

2,000 m² workshop

70% of revenue from professional boats

25 to 66% of revenue outside mainland France, depending on the year

Our in -house skills



Naval architecture: design and conception



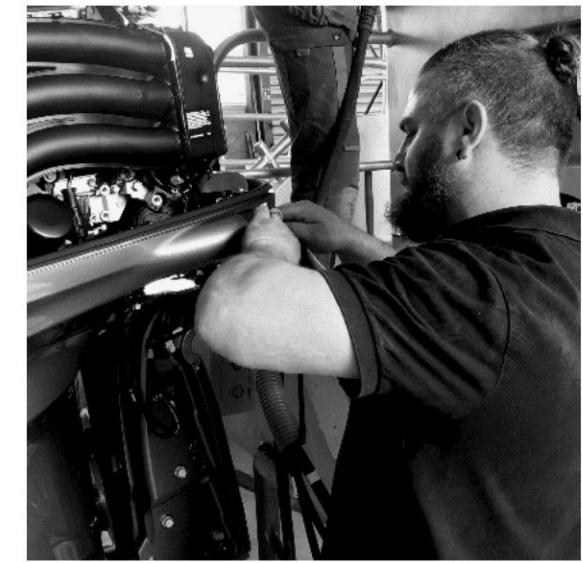
aluminum fabrication



Electromechanical



Design and construction of interior layouts for
habitable vessels & refit





Why choose an aluminium boat?

QUALITY

Our boats are fully welded using the TIG/MIG protocol, and everyone is involved in ensuring quality control.

LIFETIME

Aluminium is synonymous with durability; buying an aluminium boat is a long-term investment.

AESTHETIC

Our boats feature a brushed surface treatment for a refined finish. Numerous options are available to personalize the boat's design.

ROBUSTNESS

The structure and optimized thickness of the aluminum used in the boat give it strength and durability.

RESISTANCE

Aluminium offers high resistance to shocks and friction.

ENVIRONMENT

The aluminum used in manufacturing is composed of 70% recycled aluminum. Aluminum can be recycled up to 98%, confirming our eco-friendly approach.

design.

UNSINKABILITY

All our professional vessels and boats are of unsinkable design

FLAMMABILITY

Safety on board is enhanced by the non-flammable nature of aluminum.

Armor Marine Group

International

Amarès - Guimaëc (29)

Aluminum shipbuilding workshop

Bord à Bord - Plestin les Grèves (22)

- *Aluminum shipbuilding workshop*
- *Electromechanical workshop*
- *Interior design and carpentry workshop*
- *Design office*
- *Seat*

Occitanie Marine Engineering Living Works ® - Colomiers (31)

Naval architecture design office



SOME REFERENCES



BOATS SIDE BY SIDE AROUND THE WORLD



GENERAL TERMS AND CONDITIONS OF SALE 1/2

These general terms and conditions of sale govern all sales of Goods by BORD A BORD to the Buyer. They apply to the contractual relationship between BORD A BORD and any Buyer and constitute the legal basis for all sales that have not been the subject of specific express agreements accepted by both parties.

ARTICLE 1 - APPLICATION OF THE GENERAL TERMS AND CONDITIONS OF SALE

General Terms and Conditions of Sale (22/04/2020) are systematically sent or given to each buyer to enable them to place an order and apply automatically to all sales of new motorboats or pleasure craft manufactured by BORD A BORD. Consequently, placing an order implies the Buyer's full and unreserved acceptance of these General Terms and Conditions of Sale, to the exclusion of all other documents such as brochures and catalogs issued by the Company or the manufacturer of the Goods, which are for informational purposes only.

ARTICLE 2 - ORDER - MODIFICATION OF GOODS - DELIVERY The order is final once the Bord à Bord quote or order form has been accepted and signed by the Buyer. Any modification to the order must be agreed upon in writing by both parties. Any modification will automatically result in a postponement of the initially scheduled delivery date. The sale of the boat will be formalized by a signed delivery note.

ARTICLE 3 - DATE OF AVAILABILITY AND COLLECTION OF GOODS The date of availability of the goods is specified in the order form. For personalized goods (subject to options), the availability date is given for informational purposes only. As soon as the Company has carried out the necessary checks with its suppliers, it will inform the buyer and provide a firm date.

The Buyer agrees to take delivery of the goods at the Bord à Bord shipyard (EXW) within 15 days of the availability date indicated on the order form. After this period, Bord à Bord may, at its discretion, cancel the sale without prior notice and dispose of the goods. The deposit paid by the Buyer will remain the property of Bord à Bord.

ARTICLE 4 - GUARANTEES AND LIABILITIES

4.1 COMMERCIAL WARRANTY

The Buyer benefits from the BORD A BORD commercial guarantee under the following conditions and terms:

The warranty is 1 year on the aluminium structure of the boat in the case of metalwork and installation of accessories for professional boats.

The warranty is 2 years on the aluminum structure of the boat, including metalwork and installation of accessories for pleasure boats.

The warranty is 1 year on accessories - Manufacturer's warranties. The warranty is personal to the Buyer and non-transferable. The warranty applies provided that the usage recommendations indicated in the Owner's Manual are respected.

Any work on the boat without the manufacturer's written authorization will result in the loss of this warranty and possibly legal action.

If the warranty return requires Bord à Bord's intervention, this will be done in their workshop.

In this case, the costs associated with returning the boat to the workshop will be borne by the boat owner.

4.2 LEGAL GUARANTEES

If the owner makes any modifications to the goods, they must use a professional or authorized repairer for maintenance, repairs, or the supply of spare parts. Otherwise, the Buyer will lose the benefit of Bord à Bord's legal guarantees.

ARTICLE 5. - PRICE

The selling prices of the Goods are those applicable at the time of signing the quote or order form for series boat models.

The selling prices of the goods may be adjusted at the time of ordering the raw material and other components in the case of custom-made models or models that have been modified by a naval architect.

In the case of specific requests from Maritime Affairs, certification bodies, classification bodies, maritime or river experts or other authorities, during or after construction, additional costs could generate a price increase.

In the event of significant price fluctuations of +/-5% of raw materials or components at the time of ordering them, an adjustment of the selling price may also take place.

Shipping costs are not fixed; they may be updated at the time of delivery.

Prices are quoted in euros excluding VAT.

However, the costs of launching, launching, handling, packaging, transport, delivery, storage, registration, and customs clearance remain the responsibility of the Buyer. Any tax, duty, fee, or other charge payable under French regulations or those of an importing or transit country is also the Buyer's responsibility.

GENERAL TERMS AND CONDITIONS OF SALE 2/2

ARTICLE 6. - PAYMENT 6.1.

TERMS AND CONDITIONS

Unless otherwise stipulated in our quotes or order forms, the Buyer shall pay a deposit of 30% of the price including VAT upon ordering, the said sum not constituting in any way a down payment.

The goods are delivered by Bord à Bord (ex-works EXW) only upon full payment.

Bord à Bord does not intend to grant any discount for cash payment or payment made before the date resulting from these Terms and Conditions.

6.2. DELAY

Any sum not paid by the due date indicated on the quote or order form will automatically incur penalties equal to three times the legal interest rate. In addition to late payment penalties, a fixed fee of €40 will be charged for recovery costs.

ARTICLE 7 - TRANSFER OF RISKS

7.1. TERMS AND CONDITIONS

From the date of delivery of the Goods, including delivery to Bord à Bord's premises, the risks, including loss, theft, deterioration of the Goods or damage caused by these latter, are transferred to the Buyer notwithstanding the retention of title subject of Article 9 below. Therefore, it is the Buyer's responsibility, from the moment of the transfer of risks, to insure the goods sold against theft, fire or any other form of destruction, degradation, accidents, or disappearance. It also belongs to

The Buyer is required to take out insurance guaranteeing their civil liability. Bord à Bord se disclaims all penalties for loss of operation following immobilization of the vessel.

The client agrees not to recover funds from Bord à Bord beyond the limits of their policy. insurance.

7.2. IN THE CONTEXT OF A SALE ABROAD

For sales of goods destined for foreign countries, the transfer of risks and costs will be carried out according to the ICC Incoterm mentioned in the quotation or purchase order, latest version in force at the time the offer was established.

ARTICLE 8. - RETENTION OF TITLE

The goods remain the property of the company Bord à Bord until full payment of the price.

ARTICLE 9 – MISCELLANEOUS PROVISIONS

In the event that one or more of the stipulations of these General Terms and Conditions are (in) t if set aside by a legislative or regulatory provision or by a court decision, all other provisions would remain applicable.

ARTICLE 10. – FORCE MAJEURE

The occurrence of a force majeure event has the effect of suspending the execution of the contractual obligations of the company Bord à Bord à Bord.

Force majeure is defined as any event beyond Bord à Bord's control that prevents its normal operations during the manufacturing or shipping of products. Force majeure events include, but are not limited to, total or partial strikes, strikes by Bord à Bord's suppliers, subcontractors, or carriers, as well as interruptions in transportation, energy supply, raw materials, or spare parts, and pandemics and epidemics.

ARTICLE 11. – APPLICABLE LAW - JURISDICTION

For all disputes relating to the application of these general terms and conditions of sale or services provided by BORD A BORD, the Commercial Court of Saint-Brieuc shall have sole jurisdiction.